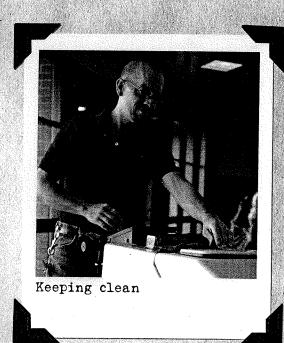
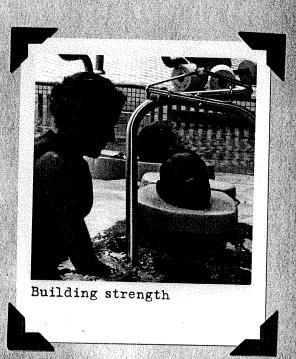




# Inapshots of Inccess

SEG SELF-INSURER WORKERS' COMPENSATION FUND
Year Ending June 30, 2006







elonging to the SEG Self-Insurer Workers' Compensation Fund is like being in a big family. We take care of our members and their employees and treat them like sisters, brothers, aunts, uncles or cousins. As you turn the pages, you'll see some of our favorite "family" pictures and read about our accomplishments in the past year. We hope you enjoy reviewing this extended family portrait.



# UND IMPROVES CLAIMS SERVICE, TECHNOLOGY AND RISK CONTROL SERVICES FOR SHAREHOLDERS' BENEFIT



LOUIS R. GUIZZETTI EXECUTIVE DIRECTOR



MARK ECKHARDT SUPERINTENDENT CHARLEVOIX-EMMETT ISD

CHAIRMAN SEG SELF-INSURER WORKERS' COMPENSATION FUND A momentous year drew to a close June 30, 2006. During the fiscal year, the Fund reached new heights of membership, with 470 districts, and made sweeping revisions in its daily operations. Significantly, the Fund closed the year in superb financial condition. You'll find details on page 6. The most dramatic change was the partnership the SEG Self-Insurer Workers' Compensation Fund entered into with a new third-party claims administrator. It was the first such change in the Fund's history. We are delighted that the transition to Cannon Cochran Management Services Inc. (CCMSI) was smooth and uneventful. More details on the benefits of that change are explained below.

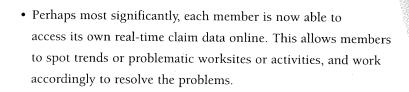
Of course, a major accomplishment for the 2005-2006 fiscal year was the use of \$12 million in accumulated assets to reduce premiums. Since its inception, the Fund has returned an amazing \$149 million to its membership in the form of premium reductions, surplus or dividends. This is an important value-added member benefit that we anticipate continuing into the future.

Another important achievement during the 2005-2006 fiscal year included hiring Alan L. Fergin, a former account executive, as the dedicated Fund administrator. Alan brought 20 years of experience administering workers' compensation plans in Michigan with him when he joined SET SEG in 1997. Alan is responsible for overseeing the day-to-day operations of the Fund, and coordinating the activities of CCMSI and our risk control consultants. The following are more highlights:

- The Fund's executive team helped select employees for the Lansing-area CCMSI office. Because these people are interacting with our membership daily, we insisted on participating in the hiring decisions. Our management has direct supervision over the CCMSI claim office on a daily basis. With a staff of 10 people dedicated exclusively to working with our members, the level of service and attention increased dramatically.
- On January 1, 2006, CCMSI began administering claims for our member districts. Claims are now filed online, using a secure Web interface. This allows the Fund to capture complete data on losses by buildings in member locations, type of injury, severity, cause and more. Having this information enables us to readily provide targeted loss-control assistance.

Cook Deb Shineldecker busily prepares lunch for students at Big Rapids High School, Big Rapids Public Schools.

 We are addressing the cost of medical-only claims through the use of multiple integrated medical networks. These networks reduce the fees health care providers and facilities receive when treating a workers' compensation injury. Lower fees reduce the cost of claims, and can have a positive effect on members' modification factors.



Enacting such sweeping changes is never easy, but the Fund did a great job of facilitating the transition with as little stress on our membership as possible. We are grateful to each of you for your continuing support. Each district is a shareholder in the Fund, and each member's thoughts and opinions are important. We encourage you to share your ideas with us. Your loyalty makes us the largest self-funded workers' compensation risk pool in Michigan, in terms of assets. Thank you for the trust you put in us, and for your ongoing membership in the Fund.

Sincerely,

LOUIS R. GUIZZETTI

**Executive Director** 

Jours. Dungetti Mel Eilh-cl

MARK ECKHARDT

Superintendent

Charlevoix-Emmett ISD

Chairman

SEG Self-Insurer Workers'

Compensation Fund

"Johannesburg-Lewiston Area Schools has been a member of the SEG Self-Insurer Workers' Compensation Fund since 1979. Throughout the years, the Fund has provided our school district with quality coverage and has responded promptly to our claims. The Fund's rates also are very competitive; our district has received significant premium reductions due to the Fund's accumulated assets. This benefit of membership helps our district continue to make ends meet during times of uncertain state funding for schools."

A student in a building and trades class saws a plank under the watchful eye of lonia Public Schools' Assistant Teacher Thomas

Building and Trades Program, based in Ionia High School.

Recurrence of roune country actions Assessment reaction from the Real Assessment of Technology

JIM HILGENDORF JOHANNESBURG-LEWISTON AREA SCHOOLS SUPERINTENDENT



A student in the general art class at Bullock Creek High School receives assistance from Teacher Ron Myers.



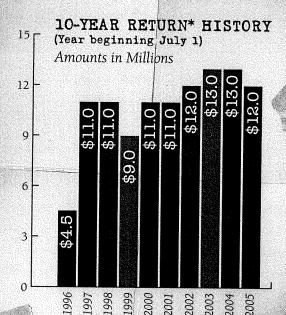
Ionia Public Schools Payroll Director Robin Beyer searches her files in the district payroll office.



Charlotte Public Schools Band Director Gary Sullivan plays guitar with students at Charlotte Middle School during band class.



Custodian Ron Kushion keeps the floors clean and safe for students, faculty and staff at St. Charles Community Schools. He is at work in the middle school-high school complex.



\*Declared surplus/premium reduction.



English Language Arts Teacher Karen Sines (left) and Media Secretary Deborah Harp walk downstairs in the Media Center of the new middle school in Flushing Community Schools.

### 5

## EMBERS RECEIVE RECOGNITION IN MANY FORMS

During the 2005-2006 fiscal year, eight more districts joined the SEG Self-Insurer Workers' Compensation Fund! That brings our total membership to 470, with a 99 percent retention rate. Participating in this Fund is an excellent method of keeping insurance costs under control, while obtaining quality risk-management assistance to keep your schools safe.

Members who are doing a great job of protecting their employees from harm deserve special recognition. That's one of the benefits of participating in a risk pool such as this. During the 2005-2006 school year, we recognized four members by presenting them with our Safe School Award. This gives districts that practice good risk-management strategies, as evidenced by few claims and the presence of proactive prevention programs, an opportunity for positive publicity and community recognition.

Congratulations to the four Safe School Award winners for the 2005-2006 school year:

• Ottawa Area ISD

- South Lyon Community Schools
- Alpena-Montmorency-Alcona ESD
- Johannesburg-Lewiston Area Schools

The opportunity for recognition doesn't stop with the Safe School Awards. Our organization sponsors the MASB Education Excellence Awards, which honored 30 districts for programs that positively affect student achievement. We're proud that 18 of those districts are members of the Fund. Of the 11 districts that won a Michigan's Best Award, six are Fund members. This sponsorship is exciting because it gives the winners an opportunity to showcase their exemplary programs. Hats off to the Education Excellence and Michigan's Best winners!

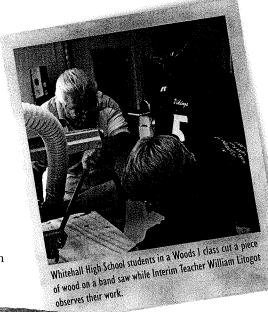
During the Fund year, our staff had the opportunity to visit 23 members and conduct professional photography in their districts. Images from these photo shoots are appearing in our member publications. We enjoy showcasing member districts, and invite you to contact us to be considered as a site for photography in the future.

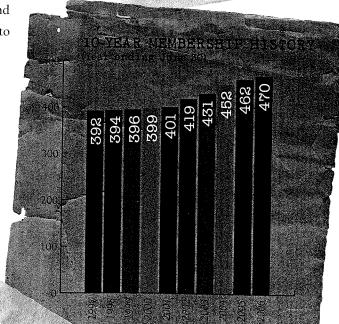
Finally, it's noteworthy that the Fund's account executive staff changed during the fiscal year. Please welcome them into your district, and call them whenever you need assistance. Our new account executives are:

- Bob Staple—Upper Peninsula;
- Travis Van Tighem—Calhoun, Eaton, Hillsdale, Ingham, Jackson, Lenawee, Washtenaw and Monroe counties; and
- Tom Longhway—Macomb, Oakland and Wayne counties.



CHARLES R. MILLER
DIRECTOR OF SALES &
MARKETING





### HAREHOLDERS ENJÓY STRONG EQUITY POSITION AND STABILITY

At the end of its 29th year of operation, the SEG Self-Insurer Workers' Compensation Fund remained financially strong. The Fund's track record of financial integrity should give our members comfort. Your interests are protected by our practice of developing rates with the guidance of our actuary. Proposed rates are approved by the Michigan Workers' Compensation Agency and the Fund's Board of Trustees. Similarly, the return of \$12 million of accumulated assets in the form of premium reductions met with approval from our actuaries and the Agency, and was authorized by the Board. The benefit of the premium reduction is significant. Members have shared more than \$149 million in surplus, dividends and premium reduction since the Fund's inception. This Fund has a significant amount of member equity, which should enable it to continue applying assets to reduce premiums in the future. The method by which equity is returned to members is stipulated in the Fund's bylaws. The Fund's assets are conservatively invested, in accordance with state regulations. The Fund's management is dedicated to the highest standards of financial administration and accountability to its members.

Here are the highlights of the Fund's financial performance:

### Revenues

- Earned premium increased 8.5 percent due to the addition of eight new member districts, and a nominal rate increase that averaged 3.7 percent. In total, members paid just 51 percent of the total billable premium for workers' compensation insurance.
- Total revenue for the year increased by 9.9 percent.

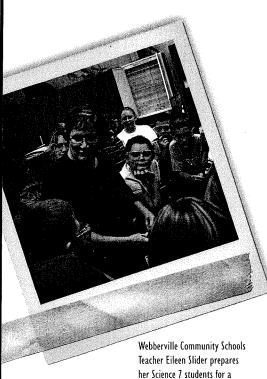
Member Equity

The Fund is actively reducing its equity base through the application of accumulated assets to offset premium. Total assets exceeded \$95.6 million. More than \$60 million of net assets has been distributed to members in the form of premium reductions during the past five years.

- Expenses
   Claims are estimated at 74.8 percent of the Fund's gross premium for 2005-2006, showing a downward trend from the previous year. The projected ultimate loss includes paid claims, incurred-but-not-reported claims and reported reserves. Our practice is to conservatively estimate claims. As a result, when the claims mature in later years, the true cost of claims likely will diminish.
  - · Administrative fees were steady, at a modest 6.9 percent of gross premium.
  - Reinsurance accounted for 3.4 percent of gross premium.
- · Third-party administrator fees and other costs were 4.8 percent of gross premium.



TIMOTHY J. AVERILL, CPA DIRECTOR OF FINANCE & **OPERATIONS** 



mildly explosive experiment.

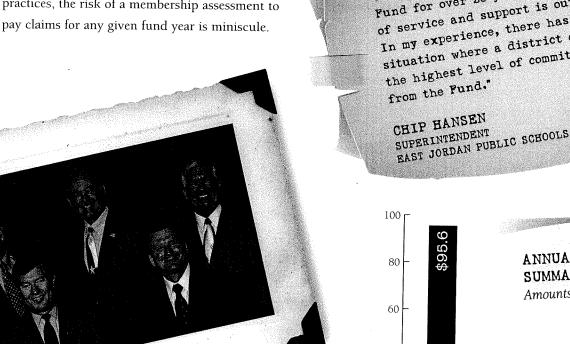
A clean school bus creates a positive image of the district. Paw Paw Public Schools substitute driver Harvey Hop washes this bus after the morning run.

### Ratios

- The Fund's average loss ratio is 64.1 percent.
- Fifty-nine cents of every dollar paid to the Fund since its inception has been allocated for return to members in the form of surplus, dividends or premium reductions.

Thiclosophy

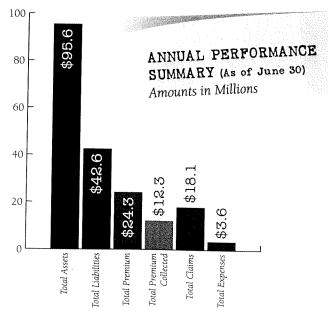
The Fund was established to ensure that workers' compensation protection is always available to districts, and to stabilize the premium paid for that coverage. Accordingly, we attempt to minimize rate increases and offset their budgetary effects through the use of accumulated assets to reduce premium. By utilizing an actuary to establish accurate rates, premium increases from year to year are minimized. With the Fund's strong equity base and conservative claim-reserving practices, the risk of a membership assessment to



Members of the SEG Self-Insurer Workers' Compensation Fund Board of Trustees are (back row, from left) Chairman Mark Eckhardt, Superintendent, Charlevoix-Emmet ISD; Trustee John Sloane, CFO, Macomb ISD; Vice Chairman Dennis McComb, Superintendent, Milan Area Schools; (front row, from left) Secretary-Treasurer Justin King, Executive Director, Michigan Association of School Boards; and Trustee Jan Amsterburg, Superintendent, Durand Area Schools.



"As a superintendent, I have worked with the SEG Self-Insurer Workers' Compensation Fund for over 20 years. The Fund's level of service and support is outstanding. In my experience, there has never been a situation where a district did not receive the highest level of commitment and service



### Y

## HANGE OF TPA BRINGS MANY MEMBER BENEFITS



ALAN L. FERGIN FUND ADMINISTRATOR



Malone Beach, Big Rapids Public Schools art teacher, is known worldwide for his metal work. He shares his knowledge with Big Rapids High School students in a jewelry class.

The decision to change third-party administrators (TPA) for the SEG Self-Insurer Workers' Compensation Fund proved to be extremely wise. Our membership now enjoys many benefits of the advanced technology that Cannon Cochran Management Services Inc. (CCMSI) uses in its daily operations. Members can access their district's claim activity online, download data to spreadsheets and manipulate it to meet their needs. Filing claims is fast and easy, and in the process of creating the claim, necessary state forms are generated. Equally important is the support that members receive from their claims examiners. They review each claim and consult with members whenever necessary to ensure that the employee gets the treatment required, and that the district's interests also are protected. With the district's assistance, they help place injured workers in modified-duty assignments, which increases the employee's likelihood of returning to his or her pre-injury employment.

On the management side of the equation, we are now able to quickly and accurately access data that helps us identify the types of injuries by employee classification that are most prevalent and most costly. Having access to this information helps us develop risk-management programs that reduce injuries and claim costs. Here are some additional highlights or accomplishments of the Fund year. On members' behalf, we:

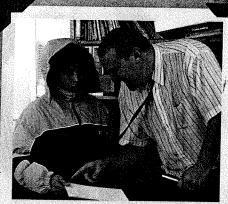
- Developed a targeted risk-control plan to assist members with the highest incidences of claims to reduce workplace injuries;
- Implemented litigation guidelines so that the Fund's legal representatives have a clear understanding of their empowerment and responsibilities;
- Negotiated a reduction in the Fund's reinsurance fees, which will result in long-term savings;
- Implemented a streamlined means to allow Fund management to access risk control consultants' field work and reports;

- Created a DVD explaining how to use the Internet Claims Edge (iCE) claim reporting and analysis program;
- Published five editions of the riskmanagement newsletter, Safety Spotlight;
- Assisted with the recruitment and hiring of CCMSI staff for the Okemos, Mich., office, which is dedicated to serving the Fund;
- Hired Risk Control Consultant Mike Grosso to increase the staff to three people and more effectively assist members in their efforts to minimize risk; and
- Promoted Karen Carr to the position of administrative assistant to the Fund.

It is a challenge and a pleasure to serve as the Fund's administrator. Since assuming this position last fall, we have been able to make several significant improvements in the way the Fund serves its members, and in our internal procedures. Your ideas are important and your input is valued. Please contact me at any time to share your thoughts.



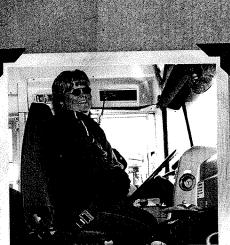
Paraprofessionals from Macomb ISD work with children in the gym at Glen H. Peters School.



Teacher Jonathon Sheldon of Free Soil Public Schools discusses a physical science lesson with one of his eighth-grade students.



Custodian Sam Perna's duties at Novi High School include handling stock. Novi Community Schools has approximately 6,200 students.



Mason Public Schools Bus Driver Tammy March helps ensure that students are safely transported to and from school.

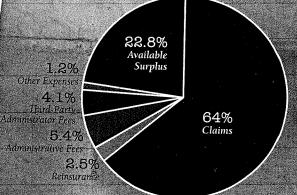


Ovid-Elsie High School Industrial Arts Teacher Everett Smith discusses bow construction with students in his woodworking class.



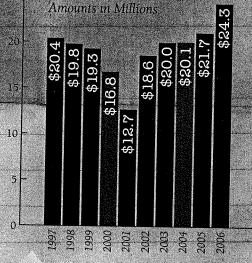
### SEG SELF-INSURER WORKERS' COMPENSATION FUND AVERAGE FUND EXPENSES (Since Inception)

As a Percentage of Total Income



#### 10-YEAR PREMIUM HISTORY

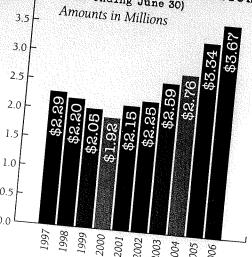
(Year ending June 30)



IO-YEAR GLAIMS HISTOR

Claim expenses for 2004-2008 arm edesor thittely, ed; the true cost should diminish as claims mature

10-YEAR EXPENSE HISTORY (Year ending June 30)



4.0

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### SEG SELF-INSURER WORKERS' COMPENSATION FUND MEMBERS

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Academic Transitional Academy of St. Clair Adams Township School District Addison Community Schools Adrian Public Schools Airport Community Schools Akron-Fairgrove Community Schools Alba Public School Alcona Community Schools Algonac Community Schools Allegan Area ESA Allegan Public Schools Allen Park Public Schools Allendale Public Schools Alma Public Schools Almont Community Schools Alpena Public Schools Alpena-Montmorency-Alcona ESD Arenac Eastern Schools Armada Area Schools Arts Academy In The Woods Arvon Township School District Athens Area Schools Atlanta Community Schools AuGres-Sims School District Autrain-Onota Public Schools Avondale School District

90

Bad Axe Public Schools Baldwin Community Schools Bangor Public Schools Bangor Township School District Baraga Area Schools Bark River-Harris Schools Barry ISD Bath Community School District Bay de Noc Community College Bay-Arenac ISD Beal City Public Schools Bear Lake Schools Beaver Island Community School Beaverton Rural Schools Bedford Public Schools Belding Area Schools Bellaire Public Schools

Bellevue Community Schools Benzie County Central Schools Berrien ISD Berrien Springs Public Schools Bessemer City School District Big Bay de Noc Schools Big Jackson School District Big Rapids Public Schools Birch Run Area Schools Blissfield Community Schools Bloomingdale Public Schools Blue Water Learning Academy Bois Blanc Pines School District Boyne City Public Schools Boyne Falls Public Schools Branch ISD Brandon School District Brandywine Public Schools Breckenridge Community Schools Breitung Township Schools Bridgeport-Spaulding Community Schools Bridgman Public School District Brighton Area Schools Brimley Area Schools Britton-Macon Area Schools Bronson Community Schools Brown City Community Schools Buchanan Community Schools Buckley Community Schools Bullock Creek School District Burr Oak Community Schools Burt Township Schools Byron Area Schools



Cadillac Area Public Schools Calhoun ISD Calumet/Laurium/Keeweenaw Public Schools Camden-Frontier Schools Capac Community Schools Carney-Nadeau Public School Caro Community Schools Carrollton Public Schools Carsonville-Port Sanilac Schools Caseville Public Schools Cass City Public Schools Cassopolis Public Schools Central Lake Public Schools Central Montcalm Public Schools Charlevoix-Emmet ISD Charlotte Public Schools Chassell Township Schools Cheboygan Area Schools Cheboygan-Otsego-Presque Isle ISD Chelsea School District Chippewa Hills School District Church School District Clare Public Schools Clare-Gladwin RESD Climax-Scotts Community Schools Clinton Community Schools Clinton County RESA Clio Area Schools Coldwater Community Schools





Coleman Community Schools
Colfax Township School District IF
Coloma Community Schools
Colon Community Schools
Columbia School District
Comstock Public Schools
Concord Community Schools
Constantine Schools
COOR ISD
Copper Country ISD
Corunna Public Schools
Covert Public Schools
Crawford-Au Sable Schools
Croswell-Lexington Schools



Dansville Schools
Davison Community Schools
Dearborn Heights School District #7
Deckerville Community Schools
Deerfield Public Schools
Delta-Schoolcraft ISD
DeTour Area Schools
DeWitt Public Schools
Dewitt Public Schools
Dickinson-Iron ISD
Dollar Bay-Tamarack City Schools
Dowagiac Union Schools

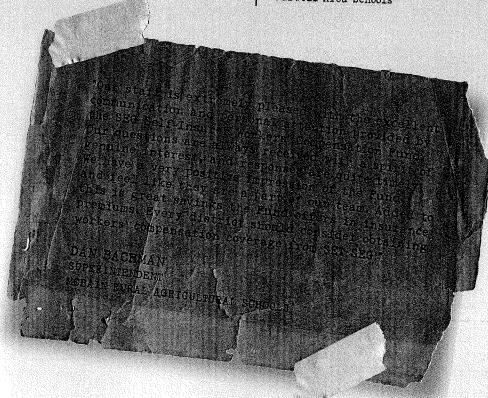
Dryden Community Schools Dundee Community Schools Durand Area Schools



East China School District East Jackson Community Schools East Jordan Public Schools East Lansing Public Schools Eastern Upper Peninsula ISD Eaton ISD Eaton Rapids Public Schools Eau Claire Public Schools Edwardsburg Public Schools Elk Rapids Public Schools Elkton-Pigeon-Bay Port Laker Schools Ellsworth Community School Elm River Township School District Engadine Consolidated Schools Escanaba Area Schools Essexville-Hampton Public Schools Evart Public Schools Ewen-Trout Creek Schools



Fairview Area Schools Farwell Area Schools



Fennville Public Schools
Ferndale School District
Fitzgerald Public Schools
Flat Rock Community Schools
Flushing Community Schools
Forest Area Community Schools
Forest Park School District
Fowler Public Schools
Fowlerville Community Schools
Frankfort-Elberta Area Schools
Free Scil Community Schools
Freeland Community School District



Galien Township School District Gaylord Community Schools Genesee ISD Genesee School District Gibraltar Schools Gladstone Area Schools Gladwin Community Schools Glen Lake Community Schools Glenn Public School Gobles Public Schools Gogebic Community College Gogebic-Ontonagon ISD Goodrich Area Schools Grand Blanc Community Schools Grand Haven Area Public Schools Grand Ledge Public Schools Grant Public Schools Grass Lake Community Schools Gratiot-Isabella RESD Greenville Public Schools Grosse Ile Schools Gwinn Area Community Schools



Hancock Public Schools
Hanover-Horton Schools
Harbor Beach Community Schools
Harbor Springs Public Schools
Harper Creek Community Schools
Harrison Community Schools
Hartford Public Schools
Hartland Consolidated Schools
Haslett Public Schools
Health Careers Academy of

St. Clair County
Hemlock Public Schools
Hesperia Community Schools



Hillman Community Schools Hillsdale Community Schools Hillsdale ISD Holly Area Schools Holt Public Schools Holton Public Schools Homer Community Schools Honey Creek Community School Hopkins Public Schools Hospitality Academy of St. Clair County Houghton Lake Community Schools Houghton-Portage Township Schools Hudson Area Schools Huron ISD Huron School District



Ida Public Schools
Imlay City Community Schools
Industrial Technology Academy
Information Technology Academy
of St. Clair
Ingham ISD
Inland Lakes Schools
Ionia County ISD
Ionia Public Schools
Iosco RESA
Iron Mountain School District
Ironwood Area Schools
Ishpeming Public Schools
Ithaca Public Schools



Jackson ISD
Jefferson Schools
Johannesburg-Lewiston Area Schools
Jonesville Community Schools



Kalamazoo RESA
Kaleva-Norman-Dickson School District
Kalkaska Public Schools
Kearsley Community Schools
Kelloggsville Public Schools
Kenowa Hills Public Schools
Kent ISD
Kingsley Area Schools

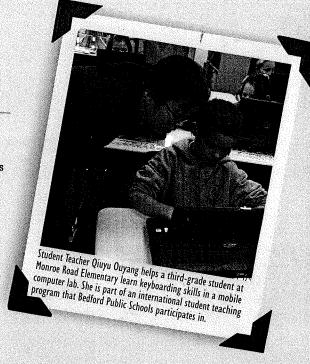
Kingston Community Schools Kirtland Community College



Lake City Area Schools Lake Fenton Community Schools Lake Linden-Hubbell Public Schools Lakeshore Public Schools Lakeview Community Schools Lakeview School District LakeVille School District Lamphere Schools L'Anse Area Schools Lapeer ISD Lawrence Public Schools Leland Public Schools Lenawee ISD Les Cheneaux Community Schools Leslie Public Schools Lewis Cass ISD Litchfield Community Schools Littlefield Public Schools Livingston ESA Ludington Area School District



Mackinac Island Public Schools Mackinaw City Public Schools Macomb ISD Madison Public Schools Madison School District Mancelona Public Schools Manchester Community Schools Manistee Area Public Schools Manistee ISD Manistique Area Schools Manton Consolidated Schools Maple Valley Schools Mar Lee School District Marcellus Community Schools Marion Public Schools Marlette Community Schools Marquette Public Schools Marquette-Alger RESA Marshall Public Schools Martin Public Schools Marysville Public Schools Mason Consolidated Schools Mason County Central Schools Mason County Eastern Schools Mason Public Schools



Mason-Lake ISD Mayville Community Schools McBain Rural Agricultural Schools Mecosta-Osceola ISD Memphis Community Schools Mendon Community Schools Menominee Area Public Schools Menominee ISD Meridian Public Schools Merrill Community Schools Mesick Consolidated Schools Michigan Association of School Boards Michigan Center Schools Mid Michigan Community College Midland County ESA Mid-Peninsula School District Milan Area Schools Millington Community Schools Mio-Au Sable Schools Mona Shores Public Schools Monroe County ISD Montabella Community Schools Montague Area Public Schools Montcalm Area ISD Montrose Community Schools Moran Township School District Morenci Area Schools Morley Stanwood Community Schools Morrice Area Schools Mt. Morris Consolidated Schools Mt. Pleasant Public Schools Munising Public Schools Muskegon Area ISD Muskegon Heights Public Schools

Napoleon Community Schools Negaunee Public Schools New Buffalo Area Schools New Haven Community Schools New Lothrop Area Public Schools Newaygo County RESA Newaygo Public Schools NICE Community School District Niles Community Schools North Adams-Jerome Public Schools North Branch Area Schools North Central Area Schools North Central Michigan College North Dickinson County Schools North Huron Schools North Muskegon Schools Northport Public School Northwest Community Schools Northwestern Michigan College Norway-Vulcan Area Schools Novi Community Schools



Oakland Schools Oakridge Public Schools Oceana ISD Okemos Public Schools Onaway Area Schools Onekama Consolidated Schools Onsted Community Schools Ontonagon Area Schools Orchard View Schools Oscoda Area Schools Ottawa Area ISD Outlook Academy Ovid-Elsie Area Schools Owendale-Gagetown Area Schools Owosso Public Schools Oxford Area Community Schools



Parchment School District Paw Paw Public Schools Peck Community Schools Pellston Public Schools Pentwater Public Schools

"Safety-conscious employees with good work habits, a comprehensive in-service training Program, and a quality insurance product from SET SEG provides the security and Protection every school district needs today."

JOHN HAGEL SUPERINTENDENT SHIAWASSEE RESD

Petoskey Public Schools Pewamo-Westphalia Community Schools Pickford Public Schools Pinckney Community Schools Pinconning Area Schools Pine River Area Schools Pittsford Area Schools Plainwell Community Schools Port Hope Community Schools Portland Public Schools Posen Consolidated School District #9 Potterville Public Schools Powell Township School District

D,

Quincy Community Schools

Public Safety Academy of

St. Clair County

D

Rapid River Public Schools Ravenna Public Schools Reading Community Schools Reed City Area Public Schools Reese Public Schools Reeths Puffer Public Schools Republic-Michigamme Schools

Richmond Community Schools River Rouge School District River Valley School District Riverview Community Schools Rogers City Area Schools Roseville Community Schools Rudyard Area Schools

Under the guidance of Gym and Health Teacher Delbert Craven,

youngsters stretch in preparation for a workout in the gym at Sault

Jumpaiers agreed in Propagation Ste. Marie Area Schools, Ste. Marie Middle School, part of Sault Ste. Marie Area Schools



SET SEG Saginaw ISD Sandusky Community Schools Sanilac ISD Saugatuck Public Schools Sault Ste. Marie Area Schools Schoolcraft Community Schools Shepherd Public Schools Shiawassee RESD Sigel Township School District 3 (Adams)

Sigel Township School District 4 (Eccles) Sigel Township School . District 6 (Kipper) South Haven Public Schools South Lake Schools South Lyon Community Schools Springport Public Schools St. Charles Community Schools

St. Clair County Academy of Style

St. Clair County Intervention Academy

St. Clair County Learning Academy

St. Clair County RESA

St. Ignace Area Schools

St. Johns Public Schools

St. Joseph County ISD

St. Louis Public Schools

Standish Sterling Community Schools

Stanton Township Public Schools Stephenson Area Schools Stockbridge Community Schools Sturgis Public Schools Summerfield School District Superior Central Schools Suttons Bay Public Schools Swan Valley School District Swartz Creek Community Schools



Tahquamenon Area Schools Tecumseh Public Schools Tekonsha Community Schools Traverse Bay Area ISD Traverse City Area Public Schools Trenton Public Schools Tri-County Area Schools Tuscola ISD



Union City Community Schools Unionville Sebewaing Area Schools



Van Buren ISD Van Buren Public Schools Vanderbilt Area Schools

Vandercook Lake Schools Vassar Public Schools Verona Mills School District No. 1F Vicksburg Community Schools



Wakefield-Marenisco School District Waldron Area Schools Walkerville Public Schools Warren Woods Public Schools Washtenaw ISD Watersmeet Township Schools Watervliet Public Schools Waverly Community Schools Webberville Community Schools Wells Township School District West Bloomfield School District West Branch-Rose City Area Schools West Iron County Schools West Shore Community College Westwood Heights Schools Wexford-Missaukee ISD White Pine Public School Whitefish Township Schools Whiteford Agricultural Schools Whitehall District Schools Whitmore Lake Public Schools Whittemore-Prescott Area Schools Williamston Community Schools Windover High School Wolverine Community Schools

Thotographer Credits

DWIGHT CENDROSKI PHOTOGRAPHY

Bedford Public Schools Flushing Community Schools Ionia Public Schools Macomb ISD Novi Community Schools Ovid-Elsie Area Schools Paw Paw Public Schools St. Charles Community Schools Webberville Community Schools Whitehall District Schools

BILL SAMPSON PHOTOGRAPHY Clear Lake Education Center Hancock Public Schools Mackinac Island Public Schools Munising Public Schools Sault Ste. Marie Area Schools

JD SMALL STUDIOS Berrien ISD Bullock Creek School District Charlotte Public Schools Free Soil Community Schools Ingham ISD Mason Public Schools

MATT YEOMAN Big Rapids Public Schools



Yale Public Schools

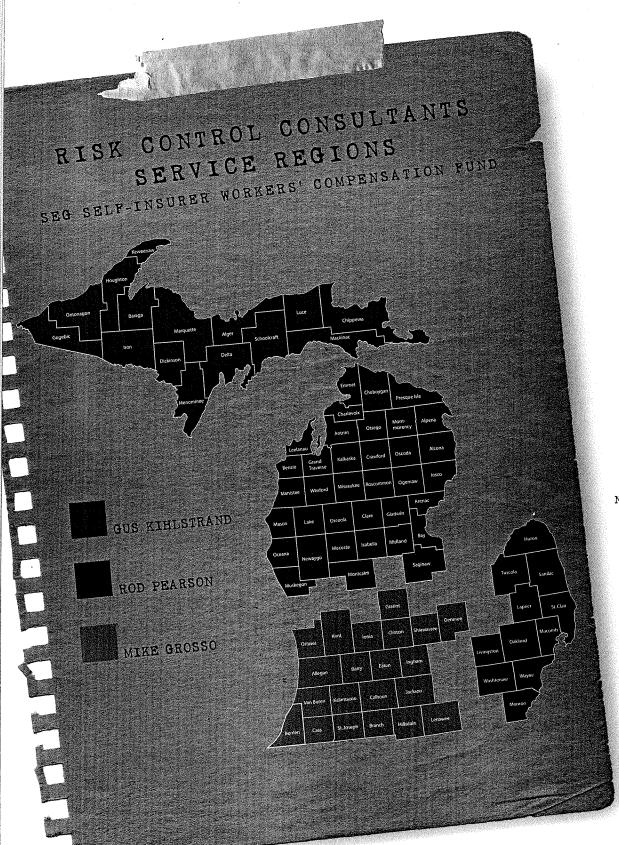
#### PHOTOGRAPHED DISTRICTS

- 1. Bedford Public Schools
- 2. Berrien ISD
- 3. Big Rapids Public Schools
- 4. Bullock Creek School District 15. Munising Public Schools
- 5. Charlotte Public Schools
- 6. Clear Lake Education Center
- 7. Flushing Community Schools
- 8. Free Soil Community Schools
- 9. Hancock Public Schools
- 10. Ingham ISD
- 11. Ionia Public Schools

12. Mackinac Island Public Schools

- 13. Macomb ISD
- 14. Mason Public Schools
- 16. Novi Community Schools
- 17. Ovid-Elsie Area Schools
- 18. Paw Paw Public Schools
- 19. Sault Ste. Marie Area Schools
- 20. St. Charles Community Schools
- 21. Webberville Community Schools
- 22. Whitehall District Schools







SOUTH CENTRAL AND SOUTHWESTERN MICHIGAN (517) 541-0389 mgrosso@setseg.org



UPPER PENINSULA AND NORTHERN LOWER MICHIGAN (231) 775-7370 gkihlstrand@setseg.org



ROD PEARSON EASTERN MICHIGAN (517) 816-1616 rpearson@setseg.org

### SET SEG ACCOUNT EXECUTIVES



School Insurance Specialists

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# School Insurance Specialists 415 WEST KALAMAZOO STREET LANSING, MI 48933

Special Education Paraprofessional Carole Blink works with students at E. E. Knight Elementary in Ovid-Elsie Area Schools.



A paraprofessional helps a special needs student develop her motor skills at Glen H. Peters School, part of Macomb ISD.



Mackinac Island Public Schools Science Teacher Susan Bennett and students review a lesson. The class was constructing machines from Legos.

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#### COVER PHOTOGRAPHY, CLOCKWISE FROM LEFT:

Hancock Public Schools Art Teacher Karen Scholie enjoys bringing out the creative talents of her students at Barkell Elementary School.

Sue Barry prepares sandwiches for students at Mason High School, in Mason Public Schools.

A student at Blossomland Learning Center, part of Berrien ISD, participates in an aquatics therapy session with Teacher Linda Marschke.

Custodian Richard Mulye operates a floor-cleaning machine in the cafeteria at the Munising Middle and High School, the newest facility within Munising Public Schools.